

STATISTICAL REPORT - Activity Recap
Contra Costa Association of REALTORS®

April 2008

| Summary | Detached (Single Family Homes) ** | | | Attached (Condos and Townhouses) ** | | |
|------------------------|-----------------------------------|---------------|----------|-------------------------------------|--------------|----------|
| | 2007 | 2008 | % Change | 2007 | 2008 | % Change |
| # of Pending Sales | 307 | 339 | 10% | 120 | 132 | 10% |
| # of Sales Closed | 408 | 267 | -35% | 159 | 118 | -26% |
| \$ Volume Sold | \$402,471,045 | \$225,096,961 | -44% | \$71,621,856 | \$48,123,584 | -33% |
| # of Active Listings * | 1725 | 1,817 | 5% | 964 | 809 | -16% |
| Average Price (Sold) | \$986,449 | \$843,060 | -15% | \$450,452 | \$407,827 | -9% |

| Active Listings | Detached (Single Family Homes) | | |
|---------------------|--------------------------------|-----------|----------|
| | Last Year | This Year | % Change |
| January | 1,095 | 1,404 | 28% |
| February | 1,176 | 1,509 | 28% |
| March | 1,318 | 1,659 | 26% |
| April | 1,596 | 1,817 | 14% |
| May | 1,725 | | |
| June | 1,801 | | |
| July | 1,822 | | |
| August | 1,897 | | |
| September | 1,911 | | |
| October | 1,833 | | |
| November | 1,599 | | |
| December | 1,277 | | |
| <i>Year to Date</i> | 5,185 | 6,389 | 23% |
| <i>Whole Year</i> | 19,050 | | |

| Attached (Condos and Townhouses) | Attached (Condos and Townhouses) | | |
|----------------------------------|----------------------------------|-----------|----------|
| | Last Year | This Year | % Change |
| | 658 | 763 | 16% |
| | 717 | 804 | 12% |
| | 792 | 841 | 6% |
| | 920 | 809 | -12% |
| | 964 | | |
| | 997 | | |
| | 997 | | |
| | 985 | | |
| | 968 | | |
| | 944 | | |
| | 838 | | |
| | 747 | | |
| | 3,087 | 3,217 | 4% |
| | 10,527 | | |

| Pending | Detached (Single Family Homes) | | |
|---------------------|--------------------------------|-----------|----------|
| | Last Year | This Year | % Change |
| January | 279 | 191 | -32% |
| February | 300 | 269 | -10% |
| March | 392 | 295 | -25% |
| April | 326 | 339 | 4% |
| May | 307 | | |
| June | 357 | | |
| July | 290 | | |
| August | 212 | | |
| September | 187 | | |
| October | 185 | | |
| November | 185 | | |
| December | 169 | | |
| <i>Year to Date</i> | 1,297 | 1,094 | -16% |
| <i>Whole Year</i> | 3,189 | | |

| Attached (Condos and Townhouses) | Attached (Condos and Townhouses) | | |
|----------------------------------|----------------------------------|-----------|----------|
| | Last Year | This Year | % Change |
| | 145 | 107 | -26% |
| | 134 | 126 | -6% |
| | 141 | 116 | -18% |
| | 139 | 132 | -5% |
| | 120 | | |
| | 141 | | |
| | 120 | | |
| | 82 | | |
| | 96 | | |
| | 80 | | |
| | 90 | | |
| | 68 | | |
| | 559 | 481 | -14% |
| | 1,356 | | |

| Sales Closed | Detached (Single Family Homes) | | |
|---------------------|--------------------------------|-----------|----------|
| | Last Year | This Year | % Change |
| January | 231 | 160 | -31% |
| February | 285 | 160 | -44% |
| March | 363 | 217 | -40% |
| April | 349 | 267 | -23% |
| May | 408 | | |
| June | 376 | | |
| July | 384 | | |
| August | 325 | | |
| September | 192 | | |
| October | 199 | | |
| November | 178 | | |
| December | 212 | | |
| <i>Year to Date</i> | 1,228 | 804 | -35% |
| <i>Whole Year</i> | 3,502 | | |

| Attached (Condos and Townhouses) | Attached (Condos and Townhouses) | | |
|----------------------------------|----------------------------------|-----------|----------|
| | Last Year | This Year | % Change |
| | 112 | 59 | -47% |
| | 136 | 94 | -31% |
| | 184 | 106 | -42% |
| | 148 | 118 | -20% |
| | 159 | | |
| | 153 | | |
| | 142 | | |
| | 75 | | |
| | 128 | | |
| | 99 | | |
| | 87 | | |
| | 89 | | |
| | 580 | 377 | -35% |
| | 1,512 | | |

* Active 2008 as of 5.1.2008

ALL LISTINGS FOR CCAR/MLS REGARDLESS OF WHO LISTED OR SOLD IT

**Beginning in January 2007, DETACHED = DE and ATTACHED = CO, TH, PV, DU

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COMMUNITY ACTIVITY

April 2008

This report reflects listings and sales by ANY member of the REGIONAL.

| CITY | AREA | Detached this month | | | | Attached this month | | | |
|------------------|-----------|---------------------|---------|-------|-----------|---------------------|---------|-------|-----------|
| | | ACTIVE | PENDING | SALES | YTD SALES | ACTIVE | PENDING | SALES | YTD SALES |
| ALAMO | 4800 | 108 | 10 | 14 | 31 | 4 | 1 | 2 | 4 |
| BLACKHAWK | 4600 | 74 | 4 | 4 | 15 | 1 | 2 | 1 | 1 |
| CLAYTON | 5900 | 57 | 11 | 6 | 25 | 12 | 5 | 0 | 3 |
| CONCORD/CLYDE | 5701/5702 | 479 | 85 | 55 | 198 | 244 | 33 | 19 | 68 |
| DANVILLE | 4500 | 211 | 33 | 29 | 85 | 52 | 6 | 9 | 29 |
| DIABLO | 4700 | 9 | 1 | 0 | 2 | 1 | 0 | 0 | 0 |
| LAFAYETTE | 5100 | 99 | 33 | 20 | 46 | 6 | 0 | 0 | 0 |
| MARTINEZ/PACHECO | 5601/5602 | 172 | 29 | 20 | 64 | 51 | 6 | 8 | 23 |
| MORAGA | 5200 | 20 | 5 | 12 | 23 | 32 | 3 | 8 | 18 |
| ORINDA | 5300 | 63 | 15 | 9 | 34 | 5 | 0 | 0 | 2 |
| PLEASANT HILL | 5400 | 103 | 30 | 19 | 41 | 33 | 8 | 6 | 19 |
| ROSSMOOR | 5000 | 2 | 0 | 0 | 1 | 146 | 30 | 31 | 89 |
| SAN RAMON | 4400 | 246 | 52 | 46 | 143 | 85 | 13 | 17 | 54 |
| WALNUT CREEK | 4900 | 174 | 31 | 33 | 96 | 137 | 25 | 17 | 67 |
| Totals | | 1,817 | 339 | 267 | 804 | 809 | 132 | 118 | 377 |

AVERAGE SALES PRICES (for sold properties)

| CITY | AREA | YTD 2007 | YTD 2008 | % Change | YTD 2007 | YTD 2008 | % Change | Average THIS MONTH | |
|------------------|-----------|--------------------------------|-----------|----------|------------------------------|----------|----------|--------------------|----------|
| | | DETACHED (Single Family Homes) | | | ATTACHED (Condos/Townhouses) | | | DETACHED | ATTACHED |
| ALAMO | 4800 | 1,626,499 | 1,594,798 | -2% | 0 | 566,000 | n/a | 1,496,808 | 649,500 |
| BLACKHAWK | 4600 | 1,469,989 | 1,375,468 | -6% | 0 | 690,000 | n/a | 1,393,750 | 690,000 |
| CLAYTON | 5900 | 786,501 | 658,250 | -16% | 537,889 | 456,667 | -15% | 730,300 | 0 |
| CONCORD/CLYDE | 5701/5702 | 590,360 | 422,654 | -28% | 314,035 | 223,290 | -29% | 408,604 | 197,117 |
| DANVILLE | 4500 | 1,132,191 | 1,020,898 | -10% | 620,614 | 528,437 | -15% | 923,739 | 570,520 |
| DIABLO | 4700 | 1,645,000 | 1,225,000 | -26% | 0 | 0 | n/a | 0 | 0 |
| LAFAYETTE | 5100 | 1,210,048 | 1,342,232 | 11% | 619,250 | 0 | n/a | 1,417,610 | 0 |
| MARTINEZ/PACHECO | 5601/5602 | 574,906 | 480,671 | -16% | 428,782 | 336,803 | -21% | 441,272 | 318,250 |
| MORAGA | 5200 | 1,136,247 | 1,066,174 | -6% | 609,929 | 555,786 | -9% | 1,138,500 | 576,268 |
| ORINDA | 5300 | 1,319,898 | 1,200,951 | -9% | 565,000 | 845,250 | 50% | 1,340,833 | 0 |
| PLEASANT HILL | 5400 | 695,669 | 585,191 | -16% | 490,647 | 367,311 | -25% | 560,000 | 377,333 |
| ROSSMOOR | 5000 | 1,295,000 | 930,000 | -28% | 361,218 | 337,979 | -6% | 0 | 378,265 |
| SAN RAMON | 4400 | 908,660 | 851,927 | -6% | 547,951 | 499,552 | -9% | 884,739 | 529,187 |
| WALNUT CREEK | 4900 | 965,001 | 893,778 | -7% | 481,766 | 458,099 | -5% | 929,638 | 418,361 |

MLS PARTICIPANTS: 4,311

**** Beginning in January 2007, DETACHED = DE and ATTACHED = CO, TH, PV, DU**

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